



Date: March 5, 2020

To: Our Valued Customers and Agency Partners

Re: Coronavirus Update

This communication is to keep you updated on supply chain impacts of the Coronavirus outbreak on Hubbell Lighting’s Commercial & Industrial business. To date, we have had a small number of product lines impacted due to higher than anticipated demand. While the vast majority of our product offerings are supported by a North American manufacturing platform, there are a limited number of Hubbell products that have the potential to be impacted in the weeks ahead while finished good and component inventory supply returns to normal.

On a positive note, our key strategic vendors are reporting that a majority of their employees have returned to work with full capacity production projected for later this month. Not surprisingly, shipping backlogs are projected to create some incremental delays and we are working aggressively to alleviate these wherever possible with expedited freight. Considering these factors, this translates into a potential 3-4-week delay for any affected product lines.

We will proactively communicate with our agents and customers on a case-by-case basis to offer alternates where necessary. To mitigate potential delays, earlier releases of projects are encouraged where possible (including “do not ship before” if necessary), so we can increase visibility to demand and better ensure meeting customer shipping expectations.

Please reach out to your customer service representative or myself directly if you have any questions. Your continued support is greatly appreciated.

Karen Richardson  
Vice President of Service

- ALERA LIGHTING
- ARCHITECTURAL AREA LIGHTING
- BEACON PRODUCTS
- COLUMBIA LIGHTING
- COMPASS
- DUAL-LITE
- HUBBELL CONTROL SOLUTIONS
- HUBBELL INDUSTRIAL LIGHTING
- HUBBELL OUTDOOR LIGHTING
- KIM LIGHTING
- KURT VERSEN
- LITECONTROL
- PRESCOLITE
- PROGRESS LIGHTING
- SECURITY LIGHTING
- WHITEWAY